

# WISCONSIN LIBRARY ASSOCIATION ANNUAL CONFERENCE

October 24-27, 2023 Madison Marriott West Middleton, WI

# WLA Conference Vendor Registration

Secure your exhibit booth, sponsorship opportunity, or ad space today! Exciting new options to maximize your brand exposure are available this year and you won't want to miss out.

We hope you'll join us for the 2023 Wisconsin Library Association (WLA) Annual Conference at the beautiful Madison Marriott West Hotel and Conference Center in Middleton, Wisconsin, October 24 - 27, 2023.

The 2023 WLA Annual Conference offers your organization several opportunities to share your message, your products, and your support for Wisconsin's library community. This year's theme, "Don't Stop Believing" celebrates the strength, unity, and resilience of libraries and library workers who have persevered despite the tests of the past few years. It also describes the professional growth and development offered by the event's wide range of programming and networking opportunities. We anticipate 600 - 800 attendees who represent a mix of decision-makers including directors, assistant directors, librarians, and library staff working across academic, public, and special libraries in programming, youth services, outreach, reference, and more. Speakers and attendees will come together to share big ideas and learn from each other through interactive breakout sessions and special events. Your participation will receive the attention of library professionals and a direct link to those with purchasing power.

Thank you for helping to make the WLA Annual Conference success!

Sincerely, Cindy Foley, CMP WLA Conference Manager

## **EXHIBITOR INFORMATION**

Reserve your booth today to take advantage of Early Bird Pricing! Early Bird Deadline is August 18, 2023. Prices will increase by \$200 on August 19, 2023. If you plan to exhibit at the WLA Conference, please select your booth from one of the four tiered options below and provide information relating to your exhibit. Booths are purchased and assigned on a first-come, first-served basis. An exhibitor kit for ordering additional services will be provided in the coming weeks. WLA reserves the right to relocate assigned booths, if necessary. If you do not see a booth option in the menu, that specific booth has already been purchased.

Booth Fee Includes: (subject to change)

- 8' x '8 tabletop or 8' x 10' 4 booth space options
- Skirted table
- Pipe and draped 8' foot back wall and 3' foot side wall
- Booth ID sign (7" x 44")
- Carpeted exhibit hall

- Access to exhibitor hospitality space with free refreshments
- Two padded chairs, wastebasket
- Opening reception on Tuesday evening; breakfast, lunch, and breaks on Wednesday and Thursday for one representative.

ADDITIONAL BOOTH PURCHASE\_Additional booths can be reserved by emailing <a href="mailto:event@wisconsinlibraries.org">event@wisconsinlibraries.org</a>.

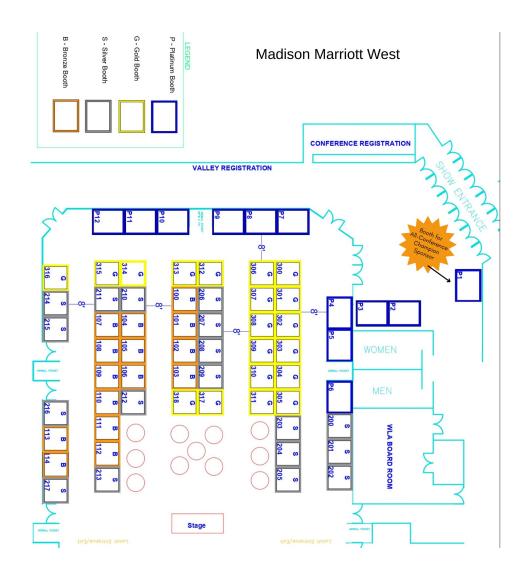
CANCELLATION INFORMATION No refunds will be issued after September 15, 2023; refunds will be provided for cancellations through September 14, 2023 and are subject to a \$100 cancellation fee.

BOOTH ASSIGNMENT POLICY Booths will be assigned on a first come, first served basis. The early bird deadline is August 18, 2023. After August 18, booth prices increase by \$200.

NONPROFIT ORGANIZATIONS contact the WLA Office for information regarding nonprofit Bronze-level booth rates at <a href="mailto:event@wisconsinlibraries.org">event@wisconsinlibraries.org</a>.

<sup>\*</sup>Costs of electrical service, Internet, and other additional services or items are not covered by this contract. Service kits that include all options available to our exhibitors will be provided in the coming weeks by Valley Expo and Display (our contracted provider).

<sup>\*\*</sup>Please advise WLA staff if you will be bringing a freestanding booth and/or any additional special requests that you may have.



Platinum Booth (shown in blue) Early bird pricing ends August 18. Prices will increase by \$200 after August 18.

\*Please note that this document does not reflect live availability. Real time information will only be found on the registration form online.

P1 - Not available - \$0.00	P8 - \$1400.00
P2 - \$1400.00	P9 - \$1400.00
P3 - \$1400.00	P10 - \$1400.00
P4 - \$1400.00	P11 - \$1400.00
P5 - \$1400.00	P12 - \$1400.00
P6 - \$1400.00	
P7 - \$1400.00	

Gold Booth (shown in yellow) Early bird pricing ends August 18. Prices will increase by \$200 after August 18.

G300 - Not Available - \$0.00

G301 - \$1200.00

G302 - \$1200.00

G303 - \$1200.00

G304 - \$1200.00

G305 - \$1200.00

G306 - \$1200.00

G307 - \$1200.00

G308 - \$1200.00

G309 - \$1200.00

G310 - \$1200.00

G311 - \$1200.00

G312 - Not available - \$0.00

G313 - \$1200.00

G314 - \$1200.00

G315 - \$1200.00

G316 - \$1200.00

G317 - \$1200.00

G318 - \$1200.00

Silver Booth (shown in grey) Early bird pricing will end August 18. Prices will increase by \$200 after August 18.

	S209 - \$1000.00
S200 \$1000.00 S	S210 - \$1000.00
201 - \$1000.00	S211 - \$1000.00
S202 - \$1000.00	S212 - \$1000.00
S203 - \$1000.00	S213 - \$1000.00
S204 - \$1000.00	S214 - \$1000.00
S205 - \$1000.00	S215 - \$1000.00
S206 - \$1000.00	S216 - \$1000.00
S207 - \$1000.00	S217 - \$1000.00
S208 - \$1000.00	

Bronze Booth (shown in red) Early bird pricing will end August 18. Prices will increase by \$200 after August 18.

B100 - \$900.00	B108 - \$900.00
B101 - \$900.00	B109 - \$900.00
B102 - \$900.00	B110 - \$900.00
B103 - \$900.00	B111 - \$900.00
B104 - \$900.00	B112 - \$900.00
B105 - \$900.00	B113 - 900.00
B106 - \$900.00	B114 - \$900.00
B107 - \$900.00	

A virtual exhibit booth is included with Platinum and Gold booth packages and is available for an additional \$100 with Silver and Bronze packages.

\_\_\_\_ Yes, I'd like to purchase a Virtual Exhibit Booth for \$100 No - \$0.00

#### **EXHIBITOR INFORMATION**

WLA Annual Conference 2023 - Benefits Included: This Year We hope to make your experience as an exhibitor at the WLA Annual Conference as productive and comfortable as possible. To that end, we have created several opportunities for you to interact with attendees through scheduled no-conflict times and events held in the Exhibit Hall.

This year, we are excited to present a new and unique opportunity to ensure that your customers are learning about you! During the last hour of our show we will be featuring a no conflict "Test Your Exhibitor Knowledge" contest to wrap up our Exhibitor Showcase. Please consider donating a prize to highlight your business for this exciting event! Be sure to check "yes" on this form to donate a prize and list the item(s) or gift card and the approximate resale value.

For your comfort and enjoyment, complimentary soft beverages and snacks will be available in the Exhibitor Hospitality Room. The Exhibitor Hospitality Room will be available during setup Tuesday, October 24, from noon - 4:00 p.m; Wednesday, October 25 from 7:30 a.m. - 3:30 p.m; Thursday, October 26 from 7:30 a.m. - 2:30 p.m.

In addition to the exhibitor hospitality room offerings, the following food and beverage package is included in your registration fee this year:

- Tuesday Evening: Opening Reception
- Wednesday: Plated hot breakfast, Luncheon, Afternoon Refreshment Break
- Thursday: Plated hot breakfast, Luncheon, Afternoon Refreshment Break

Note: We are pleased to offer you the opportunity to relax and enjoy our luncheon keynote speakers with your customers on both Wednesday and Thursday. The cost for this is also included in your registration.

Tickets for the Wednesday evening food and beverage offerings and the pre Foundation Fundraiser reception will be available for purchase for \$30. The Reception and Fundraiser will be held in the Exhibit Hall area.

Hall area.	·
Please indicate any dietary restrictions below	v. Check all that apply.
<ul> <li>Vegetarian</li> <li>Vegan</li> <li>Gluten Free Sensitivity</li> <li>Celiac</li> <li>Dairy</li> </ul> Please list any additional food allergies.	Eggs Nuts None
\$200. This fee includes full privileges of the p	pooth. You may add a second exhibitor in your booth for primary exhibitor including name badge and meal plan. You the exhibit floor only. Four is the maximum number of
exhibitor privileges). \$200  Yes, I'd like to add a representative for the Yes, I'd like to add a representative for the Yes, I'd like to add a representative for the Yes, I'd like to add a second representative Yes, I'd like to add a second representative	e for the exhibitor floor only ticket Tuesday evening. \$100. e for the exhibitor floor only ticket Wednesday. \$100. e for the exhibitor floor only ticket Thursday. \$100.
learning about you! During the last hour of o Exhibitor Knowledge" contest to wrap up our highlight your business for this exciting even	nd unique opportunity to ensure that your customers are our show we will be featuring a no conflict "Test Your r Exhibitor Showcase. Please consider donating a prize to t! Be sure to check "yes" on this form to donate a prize and ate resale value. Check "Yes" if you are donating a prize.
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Tickets for the food offerings during the WLA Foundation Fundraiser Reception held in the Exhibit Hall on Wednesday evening may be purchased for \$30.00 each. Yes, I'd like to purchase a ticket for the WLA Foundation Fundraiser Reception No, I do not want to purchase a WLA Foundation Fundraiser Reception ticket. Check yes if you'd like to present a 5-10 minute lightning talk in the Exhibit Hall. We will assign you a time slot. Yes, I'd like to do a lightning talk. \_\_ No, I will not present a lightning talk Describe the topic of your lighting talk. CANCELLATION INFORMATION No refunds will be issued after September 15, 2023; refunds will be provided for cancellations through September 14 and are subject to a \$100 cancellation fee. Organization Name (As it will appear on booth sign and name tag) **Organization City Organization Address** Organization Website ORGANIZATION MAIN CONTACT Please indicate who will be the main contact throughout this process when communicating with your organization about the conference. Contact Name (First & Last) Contact Email Contact Phone ONSITE REPRESENTATIVE

Describe the item and list the approximate value. \*

Please indicate who will be the onsite representative, if different than the individual filling out the

registration form.

Books	Onsite Representative Name (If different from the conta	act person.
Vendor Categories Check all that apply. Associations Architecture & DesignAudio/Interactive Books & MaterialsAVEquipment/Products/Systems AutomatedHandling Materials Automation Software/SystemsBindery/Book ProtectionBooksBook Jobber/Wholesaler CD/DVD RepairMachines Children's Books/MaterialsChildren'sPrograms Computer Software ConsortiumConstruction ManagementDatabasesDigital Collection/Content Digital Scanning &PreservationDisaster Assistance/PlanningDistributoreBook Lending SystemsEducationEncyclopedia EngineersExecutive Search and RecruitingFurnitureGovernment AgencyHistory and Culture ImagingIntegrated Library SystemsExhibit CategoriesInterior DesignLanguage LearningLibrary ManagementLiteracyMagazine Subscription AgencyMoversMusicOnline InformationPopular Regional & Small PressesPromotional MaterialsPublic BroadcastingPublic Fax/Scan KiosksPublishers Puppets/Puzzles	Onsite Representative Email	
Vendor Categories Check all that apply.  _Associations Architecture & Design _Audio/Interactive Books & MaterialsAV _Equipment/Products/Systems Automated _Handling Materials Automation Software/Systems _Bindery/Book Protection _Books _Book Jobber/Wholesaler CD/DVD Repair _Machines Children's Books/MaterialsChildren's _Programs Computer Software Consortium _Construction ManagementDatabases _Digital Collection/Content Digital Scanning & _PreservationDisaster Assistance/Planning _Distributor _eBook Lending SystemsEducation _Encyclopedia Engineers _Executive Search and RecruitingFurniture _Government AgencyHistory and Culture Imaging _Integrated Library SystemsExhibit Categories _Interior Design _Language Learning _Library ManagementLiteracy _Magazine Subscription Agency _Movers _Music _Online Information _Popular Regional & Small Presses _Promotional Materials _Public Broadcasting _Public Fax/Scan Kiosks _Publishers Puppets/Puzzles	Onsite Representative Phone	
_Associations Architecture & Design _Audio/Interactive Books & MaterialsAV _Equipment/Products/Systems Automated _Handling Materials Automation Software/Systems _Bindery/Book Protection _Books _Book Jobber/Wholesaler CD/DVD Repair _Machines Children's Books/MaterialsChildren's _Programs Computer Software Consortium _Construction ManagementDatabases _Digital Collection/Content Digital Scanning & _PreservationDisaster Assistance/Planning _Distributor _eBook Lending SystemsEducation _Encyclopedia Engineers _Executive Search and RecruitingFurniture _Government AgencyHistory and Culture Imaging _Integrated Library SystemsExhibit Categories _Interior Design _Language Learning _Library ManagementLiteracy _Magazine Subscription Agency _Movers _Music _Online Information _Popular Regional & Small Presses _Promotional Materials _Public Broadcasting _Public Fax/Scan Kiosks _Publishers Puppets/Puzzles	In 25 words or less, please describe your organization fo	or our program booklet.
Audio/Interactive Books & MaterialsAVStorytelling ResourcesEquipment/Products/Systems AutomatedStrategic Planning	Vendor Categories Check all that apply.	
RadioReference MaterialsSecurityShelving	Audio/Interactive Books & MaterialsAV  Equipment/Products/Systems Automated  Handling Materials Automation Software/Systems  Bindery/Book Protection  Books  Book Jobber/Wholesaler CD/DVD Repair  Machines Children's Books/MaterialsChildren's  Programs Computer Software Consortium  Construction ManagementDatabases  Digital Collection/Content Digital Scanning &  PreservationDisaster Assistance/Planning  Distributor  eBook Lending SystemsEducation  Encyclopedia Engineers  Executive Search and RecruitingFurniture  Government AgencyHistory and Culture Imaging  Integrated Library SystemsExhibit Categories  Interior Design  Language Learning  Library ManagementLiteracy  Magazine Subscription Agency  Movers  Music  Online Information  Popular Regional & Small Presses  Promotional Materials  Public Broadcasting  Public Fax/Scan Kiosks  Publishers Puppets/Puzzles  Radio  Reference Materials  Security	Storytelling ResourcesStrategic PlanningSuppliesTechnology Management _Video/DVD

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Please read over the WLA Code of Conduct found here: <a href="www.wisconsinlibraries.org/code-of-conduct">www.wisconsinlibraries.org/code-of-conduct</a>.

I have read and agree to follow the WLA Code of Conduct while at the WLA 2023 Annual Conference

\_\_\_ Yes

## SPONSORSHIP OPPORTUNITIES

Make your sponsorship dollars work harder! Mix and match any of these sponsorship opportunities to fit your organization's goals and budget. The total amount you spend determines your level of sponsorship. These opportunities will go fast, so don't wait to gain maximum exposure!

# **Targeted Sponsorships**

Exclusive All-Conference Sponsor - \$15000.00
Opening Party Host - \$10000.00
Conference Audio-Visual Technology Sponsor - \$8000.00
Thursday Awards & Honors Reception Sponsor #1 (Two \$3000 support sponsors welcome)
Thursday Awards & Honors Reception #2 (Two \$3000 support sponsors welcome)
Luncheon Speaker: Author Ebony LaDelle - \$2500.00
Thursday Morning Keynote: Lisa Koenecke, DEI Facilitator - \$2000.00
Thursday Luncheon Speaker: Laura Greco, Author/Wellness Coach - \$3000.00
Conference WiFi Sponsor - \$4000.00
Mobile App Sponsor - \$3000.00
Digital Conference Program Design Sponsor - \$1000.00
Special Event Transportation Sponsor - \$800.00
Printed Conference At-A-Glance Sponsor - \$500.00
Professional Headshot Photo Sponsor - \$500.00
Literature Drop - One 8 X 11 page, tri-fold brochure, or small giveaway item in registration area
(Limited to 4 sponsors)- \$250.00

## **ADVERTISING OPPORTUNITIES**

We're pleased to offer these opportunities to give your organization the attention of hundreds of library professionals and a direct link to those with purchasing power.

**Artwork Requirements:** 

- Full color or grayscale artwork accepted
- High resolution: minimum of 600 ppi
- Accepted formats: jpeg | tiff | gif | pdf

Send artwork to <a href="mailto:sauser@wisconsinlibraries.org">sauser@wisconsinlibraries.org</a> . Deadline: September 15, 2023.
Advertisements in Digital Conference Program Booklet  Full Page (8.5 x 11) \$275.00  Half Page (5.5 x 8.5)- \$175.00  Quarter Page (4.25 X 5.5) \$145.00
Virtual Advertisements in Conference App
Logo on Whova app (limited to 15 organizations) - \$100
THANK YOU!
Thank you for your contribution to the 2023 WLA Annual Conference! We look forward to a positive-partnership with our conference sponsors, exhibitors and attendees. This is a great opportunity for all to share expertise, knowledge, and ideas to enrich our libraries, communities and ourselves!

- Wisconsin Library Association and 2023 WLA Conference Committee